

Description	Size	Purchases		Sales			GP %	Avg Daily Sale Qty	
		Units	Cost*	Units	Cost*	Selling*			
BRANCH - BULL & BUSH SHEFFIELD									
Period	20/03/03	To	30/03/04	376 Days					
CRADDUMS	GAL	793.1	2363.44	781.1	2327.68	12185.16	77.6	2.08	
EARWIG	GAL	1433.0	4427.97	1367.0	4224.03	21872.00	77.3	3.64	
FOXTONS PRIDE	GAL	319.0	845.35	310.0	821.50	4563.20	78.8	0.82	
Draught Beer Own Totals	Barrels/Value		7636.76		7373.21		77.6		
		70.7		68.3		38620.36			
TOTALS			7636.76		7373.21		77.6		
						38620.36			
BRANCH - DEWDROP INN HULL									
Period	26/03/03	To	23/03/04	363 Days					
CRADDUMS	GAL	297.0	885.06	327.0	974.46	4787.28	76.1	0.90	
EARWIG	GAL	1148.0	3547.32	1094.0	3380.46	16891.36	76.5	3.01	
FOXTONS PRIDE	GAL	132.0	349.80	145.0	384.25	2111.20	78.6	0.40	
IPA	GAL	355.8	1291.55	381.8	1385.93	6383.70	74.5	1.05	
Draught Beer Own Totals	Barrels/Value		6073.73		6125.10		76.1		
		53.7		54.1		30173.54			
TOTALS			6073.73		6125.10		76.1		
						30173.54			
BRANCH - DOG & DUCK LEEDS									
Period	11/03/03	To	22/03/04	377 Days					
CRADDUMS	GAL	1085.2	3233.90	1087.7	3241.35	16968.12	77.6	2.89	
EARWIG	GAL	440.0	1359.60	447.0	1381.23	7152.00	77.3	1.19	
FOXTONS PRIDE	GAL	143.0	378.95	145.0	384.25	2238.80	79.8	0.38	
IPA	GAL	108.0	392.04	104.0	377.52	1872.00	76.3	0.28	
Draught Beer Own Totals	Barrels/Value		5364.49		5384.35		77.6		
		49.3		49.5		28230.92			
TOTALS			5364.49		5384.35		77.6		
						28230.92			
BRANCH - DUN COW DARLINGTON									
Period	25/03/03	To	08/03/04	349 Days					
CRADDUMS	GAL	2592.0	7724.16	2653.5	7907.43	39059.52	76.2	7.60	
FOXTONS PRIDE	GAL	692.0	1833.80	703.0	1862.95	10010.72	78.1	2.01	
Draught Beer Own Totals	Barrels/Value		9557.96		9770.38		76.6		
		91.2		93.2		49070.24			
TOTALS			9557.96		9770.38		76.6		
						49070.24			
BRANCH - GEORGE INN DONCASTER									
Period	11/03/03	To	25/03/04	380 Days					
EARWIG	GAL	4048.0	12508.32	4107.0	12690.63	62426.40	76.1	10.81	
FOXTONS PRIDE	GAL	451.0	1195.15	452.0	1197.80	6436.48	78.1	1.19	
Draught Beer Own Totals	Barrels/Value		13703.47		13888.43		76.3		
		125.0		126.6		68862.88			
TOTALS			13703.47		13888.43		76.3		
						68862.88			
BRANCH - KINGS ARMS MANCHESTER									
Period	19/03/03	To	08/03/04	355 Days					
CRADDUMS	GAL	581.1	1731.68	607.1	1809.16	9373.62	77.3	1.71	
EARWIG	GAL	459.0	1418.31	429.0	1325.61	6692.40	76.7	1.21	
FOXTONS PRIDE	GAL	495.0	1311.75	478.0	1266.70	7036.16	78.8	1.35	
IPA	GAL	36.0	130.68	36.0	130.68	590.40	74.0	0.10	
JANUARY WARMER	LTR	60.0	49.80	26.0	21.58	96.98	73.9	0.07	
Draught Beer Own Totals	Barrels/Value		4642.22		4553.73		77.5		
		44.0		43.2		23789.56			
TOTALS			4642.22		4553.73		77.5		
						23789.56			
BRANCH - NAGS HEAD WIGAN									
Period	27/03/03	To	23/03/04	362 Days					
CRADDUMS	GAL	1726.6	5145.27	1732.6	5163.15	26335.52	77.0	4.79	

*All values shown are at latest known prices.

Description	Size	Purchases		Sales			GP %	Avg Daily Sale Qty
		Units	Cost*	Units	Cost*	Selling*		
BRANCH - NAGS HEAD WIGAN								
Period	27/03/03	To	23/03/04	362 Days				
EARWIG	GAL	641.0	1980.69	644.0	1989.96	9788.80	76.1	1.78
FOXTONS PRIDE	GAL	15.0	39.75	24.0	63.60	334.08	77.6	0.07
IPA	GAL	36.0	130.68	30.0	108.90	480.00	73.3	0.08
Draught Beer Own Totals		Barrels/Value			7296.39	7325.61	76.7	
		67.2		67.5		36938.40		
TOTALS			7296.39		7325.61		76.7	
						36938.40		
BRANCH - QUEENS HEAD YORK								
Period	19/03/03	To	18/02/04	336 Days				
EARWIG	GAL	858.0	2651.22	871.5	2692.94	13944.00	77.3	2.59
IPA	GAL	324.0	1176.12	318.5	1156.16	5707.52	76.2	0.95
Draught Beer Own Totals		Barrels/Value			3827.34	3849.09	77.0	
		32.8		33.1		19651.52		
TOTALS			3827.34		3849.09		77.0	
						19651.52		
BRANCH - RED LION THIRSK								
Period	13/03/03	To	16/03/04	369 Days				
CRADDUMS	GAL	1832.8	5461.74	1867.8	5566.04	27344.59	76.1	5.06
FOXTONS PRIDE	GAL	737.0	1953.05	761.0	2016.65	10532.24	77.5	2.06
Draught Beer Own Totals		Barrels/Value			7414.79	7582.69	76.5	
		71.4		73.0		37876.83		
TOTALS			7414.79		7582.69		76.5	
						37876.83		
BRANCH - ROSE & CASTLE CARLISLE								
Period	26/03/03	To	23/03/04	363 Days				
EARWIG	GAL	1892.0	5846.28	1907.0	5892.63	29291.52	76.4	5.25
FOXTONS PRIDE	GAL	275.0	728.75	276.0	731.40	4062.72	78.8	0.76
Draught Beer Own Totals		Barrels/Value			6575.03	6624.03	76.7	
		60.2		60.6		33354.24		
TOTALS			6575.03		6624.03		76.7	
						33354.24		
BRANCH - ROSE & CROWN LIVERPOOL								
Period	28/03/03	To	23/03/04	361 Days				
CRADDUMS	GAL	693.0	2065.14	680.5	2027.89	10615.80	77.6	1.89
EARWIG	GAL	1485.0	4588.65	1522.0	4702.98	23743.20	76.7	4.22
FOXTONS PRIDE	GAL	330.0	874.50	319.0	845.35	4721.20	79.0	0.88
IPA	GAL	9.0	32.67	9.0	32.67	147.60	74.0	0.02
Draught Beer Own Totals		Barrels/Value			7560.96	7608.89	77.2	
		69.9		70.3		39227.80		
TOTALS			7560.96		7608.89		77.2	
						39227.80		
BRANCH - WHITE HART LANCASTER								
Period	19/03/03	To	11/03/04	358 Days				
EARWIG	GAL	2131.3	6585.72	2200.8	6800.47	35212.80	77.3	6.15
Draught Beer Own Totals		Barrels/Value			6585.72	6800.47	77.3	
		59.2		61.1		35212.80		
TOTALS			6585.72		6800.47		77.3	
						35212.80		
BRANCH - WHITE HORSE NEWCASTLE								
Period	19/03/03	To	09/03/04	356 Days				
CRADDUMS	GAL	1143.0	3406.14	1141.0	3400.18	17708.32	77.4	3.21
EARWIG	GAL	4961.0	15329.49	4971.0	15360.39	77149.92	76.6	13.96
FOXTONS PRIDE	GAL	1276.0	3381.40	1278.0	3386.70	18914.40	79.0	3.59
IPA	GAL	369.0	1339.47	383.0	1390.29	6128.00	73.3	1.08
Draught Beer Own Totals		Barrels/Value			23456.50	23537.56	76.9	
		215.2		215.9		119900.64		
TOTALS			23456.50		23537.56		76.9	

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		Units	Cost*	Units	Cost*	Selling*			
REGION - NORTH									
CRADDUMS	GAL	10743.8	32016.52	10878.3	32417.33	164377.9	76.8	30.11	9
EARWIG	GAL	19496.3	60243.57	19560.3	60441.33	304164.4	76.7	53.80	11
FOXTONS PRIDE	GAL	4865.0	12892.25	4891.0	12961.15	70961.20	78.5	13.52	11
IPA	GAL	1237.8	4493.21	1262.3	4582.15	21309.22	74.7	3.56	7
JANUARY WARMER	LTR	60.0	49.80	26.0	21.58	96.98	73.9	0.07	1
Draught Beer Own Totals	Barrels/Value		109695.36		110423.54		76.9		
			1009.9		1016.6				
TOTALS			109695.36		110423.54		76.9		
						560909.73			
GROUP - Demo									
CRADDUMS	GAL	10743.8	32016.52	10878.3	32417.33	164377.9	76.8	30.11	9
EARWIG	GAL	19496.3	60243.57	19560.3	60441.33	304164.4	76.7	53.80	11
FOXTONS PRIDE	GAL	4865.0	12892.25	4891.0	12961.15	70961.20	78.5	13.52	11
IPA	GAL	1237.8	4493.21	1262.3	4582.15	21309.22	74.7	3.56	7
JANUARY WARMER	LTR	60.0	49.80	26.0	21.58	96.98	73.9	0.07	1
Draught Beer Own Totals	Barrels/Value		109695.36		110423.54		76.9		
			1009.9		1016.6				
TOTALS			109695.36		110423.54		76.9		
						560909.73			

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